### ▶ Targeted Affordable



# TAH Express

### Faster—Simpler—Cheaper

As a leader in multifamily financing, we're changing the way small cash preservation loans are done by giving you more choices, better terms, and a faster, simpler loan process. It's financing that fits your needs.

Benefit from a combination of features not available anywhere else and get personal service from in-market experts who specialize in creative solutions for single and pooled loans. Plus, we'll get you to the closing table on time. Whether your goal is to grow your portfolio, improve returns on existing assets, or meet other financial goals, we have the strength, expertise and reliability to get you there.

#### The Freddie Mac Difference

When it comes to multifamily finance, Freddie Mac gets it done. We work closely with our Optigo<sup>SM</sup> network of Seller/Servicers to tackle complicated transactions, provide certainty of execution and fund quickly.

Contact your Freddie Mac Multifamily representative today — we're here to help.

#### **Borrowers Who Want to Know More**

Contact one of our Optigo Seller/Servicers at mf.freddiemac.com/borrowers/

- Eight ARM and fixed-rate options
- Full-term interest-only available
- Up to 1.20x DCR and 80% LTV in Top Markets
- 30-year amortization
- Declining prepayment option
- Lower transaction costs
- Certainty of execution
- Efficiencies include:
  - Single Counsel
  - Reduced underwriting time
  - Simpler loan documents

Freddie Mac Multifamily

Green Advantage®

Our Freddie Mac Multifamily **Green**Advantage® initiative rewards
Borrowers who improve their properties
to save energy or water.



mf.freddiemac.com/product/

## **TAH Express** → Targeted Affordable

Eligible Optigo Seller/Servicers	Targeted Affordable Housing (TAH) Seller/Servicers	
Markets	Nationwide	
Maximum Loan Amount	\$10 million or less in all markets	
Loan Purpose	Acquisition or Refinance	
Loan Terms	5-,7-,10-, or 15-year fixed-rate loan 5-,7-, or 10-year floating-rate loan	
Amortization	30 years	
Interest-Only	Partial-term interest-only; full-term interest-only may be available	
Prepayment Types	Fixed-Rate Loans	
Subordinate Debt	Permitted subject to non-negotiated Freddie Mac subordination agreement. Acceptable subordinate lenders limited to governmental entities, CDFIs and nonprofits.	



Eligible Borrowing Entities	The following borrower structures are permitted on loans under \$6 million:  Single Asset Entity (SAE) Special Purpose Entity (SPE) Irrevocable Trust  The following Borrower structures are permitted on loans exceeding \$6 million: SPE SAE with additional restrictions as set out in the loan documents  Must have experience operating a TAH multifamily property
Net Worth and Liquidity	Net Worth: Equal to loan amount Liquidity: Equal to 9 months of principal and interest
Recourse	Non-recourse with standard cave-out provisions required
Eligible Transactions	<ul> <li>Uncapped multifamily stabilized properties with one or more of the following affordable characteristics:         <ul> <li>LIHTC properties in at least year 11 of their compliance period</li> <li>Long-term HAP Contracts</li> <li>Regulatory Agreements that imposes rent/income restrictions</li> <li>Tax Abatements</li> <li>Section 8 Vouchers</li> </ul> </li> <li>Properties located in Small and Very Small Markets may have additional requirements</li> </ul>
Ineligible Properties	<ul> <li>Seniors housing (AL, IL, ALC, SN) with resident services</li> <li>Student housing (greater than 50% concentration)</li> <li>Military housing (greater than 50% concentration)</li> <li>LIHTC properties with LURAs in compliance years 1 through 11</li> <li>Historic Tax Credit (HTC) properties with a master lease structure</li> <li>Tax-exempt financing</li> <li>Rehabilitation financing</li> </ul>



#### Occupancy

Property must be stabilized at:

- A. 90% physical occupancy for the trailing 3-month average prior to Underwriting, or
- B. 85% physical occupancy for the trailing 3-month average prior to Underwriting if the subject property has any of the following characteristics:
  - i. Property is recently built or renovated in a Top Market
  - ii. Property is <30 units
  - iii. Acquisition with all of the following:
    - Sophisticated acquiring sponsorship and management relative to current ownership
    - Appraised occupancy and/or rents materially higher than subject's current operations
    - Subject property has not experienced volatile historical occupancy swings
    - No history of serious crime at the subject property

#### **Replacement Reserves**

Underwritten replacement reserves will be determined based on a rating established in the streamlined PNA. The rating will estimate the level of improvements needed over the life of the loan. The rating scale will be similar to below:

Property Condition	Reserve Amount	
Rating (per Form 1104)	(per unit per month)	
Above Average	\$250	
Average	\$300	
Below Average	\$350	

#### **Escrows**

- Real Estate tax escrow deferred for deal with an LTV ratio of 65% or less
- Insurance escrow deferred
- Replacement reserve escrow deferred for above average rated properties

#### Fixed- and Floating-Rate Amortizing DCRs and LTV Ratios

LTV and DCR requirements vary based on the market tier in which the property resides: Top Market, Standard Market, Small Market, or Very Small Market. To determine market tier, please consult the SBL Market Tiering list.

	Maximum Amortizing DCR	Maximum LTV
Top Market	1.20x*	80%
Standard Market	1.25x	80%
Small Markets	1.30x	75%
Very Small Markets	1.35x	70%

<sup>\*</sup>additional criteria apply



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# Full-Term Interest-Only (IO) Adjustments

	Add to Baseline	Maximum LTV
Top and Standard Markets	0.15x	70%
Small Markets	0.15x	65%
Very Small Markets	0.15x	60%

**Application Fee** 

Greater of \$3,000 or 0.10% of the loan amount

Access the TAH Express Resources here.



